

## EHR Integrations That Simplify Your Revenue Cycle

In today's fast-paced healthcare environment, efficient revenue cycle management equals quality patient care.

We'll explore how integrated EHR systems drive clean claims, accurate coding, and faster payments.



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### The Challenge: Fragmented Systems



#### Manual Processes

Staff waste valuable time on duplicate data entry across disconnected platforms.



#### Revenue Leakage

Disconnected systems lead to missed charges and delayed reimbursements.



#### Error-Prone Workflows

Copying information between systems introduces costly mistakes in billing.



#### Limited Visibility

Siloed data prevents comprehensive financial performance analysis.



### Seamless Data Flow from Clinical to Billing









Patient Check-in

Demographics and insurance captured once in the EHR.

Clinical Documentation

Providers chart encounters with integrated coding tools.

Claim Generation

Data flows automatically to billing without manual reentry.

Payment Processing

Reimbursement status updates the patient record automatically.

### Real-Time Eligibility Verification

#### Pre-Visit Verification

Staff can check coverage before patients arrive, reducing surprises at check-in.

#### Batch Processing

Run eligibility checks for multiple appointments at once, saving administrative time.

#### Automated Alerts

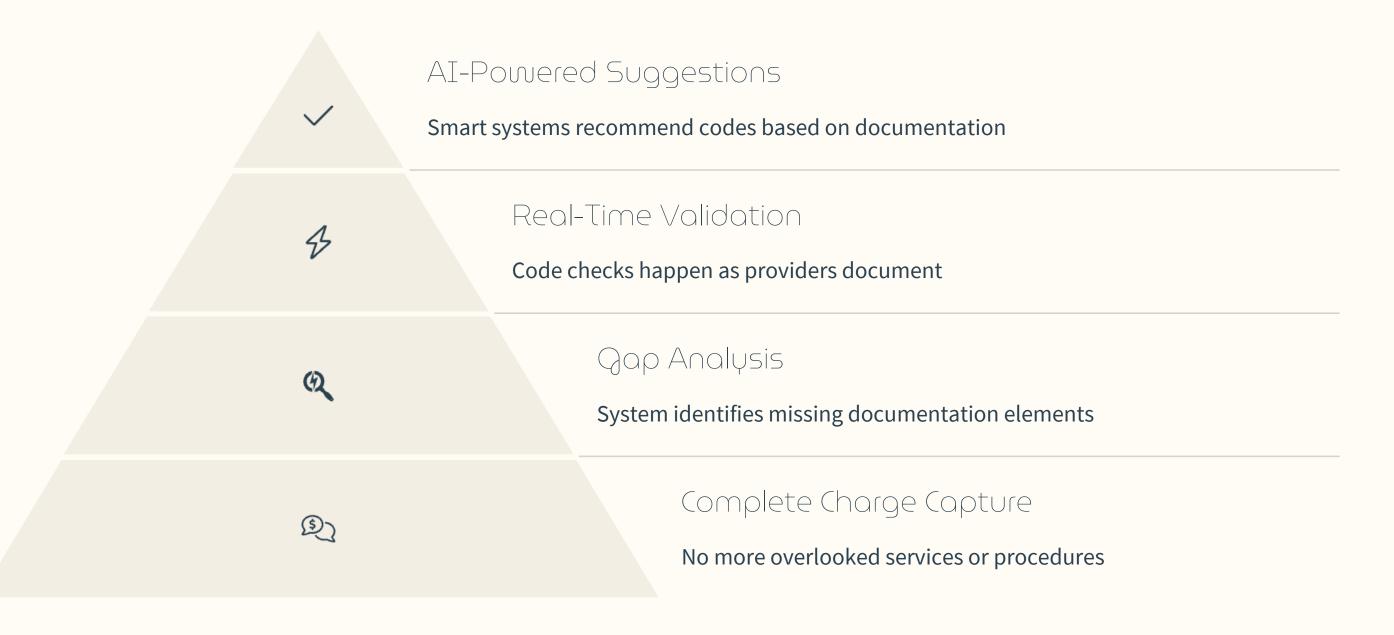
System flags coverage issues so staff can collect appropriate payments upfront.

#### Benefit Details

Access to deductible status and coverage specifics helps set patient expectations.



### Streamlined Coding and Charge Capture



### Integrated Claim Scrubbing and Submission



System generates claim directly from encounter data

#### Submission

Clean claims sent electronically to payers



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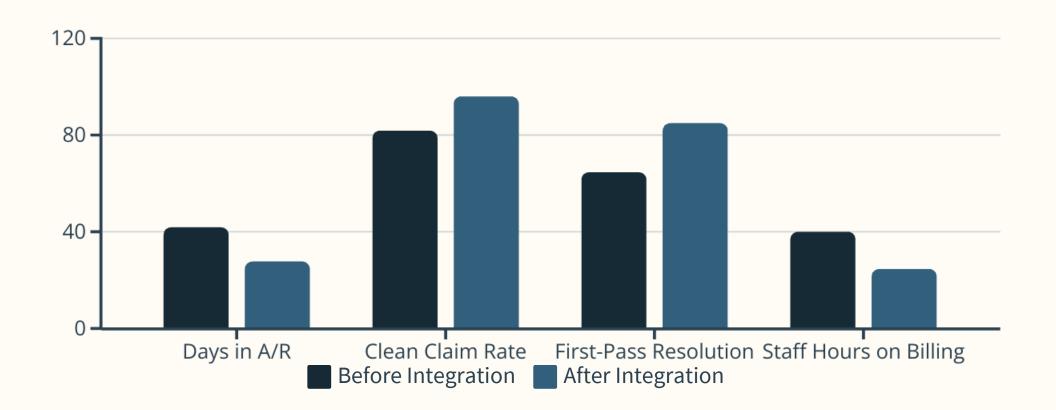
#### Error Detection

Built-in rules check for missing or invalid information

#### Correction

Staff fixes issues before submission, not after rejection

### Consolidated Reporting and Analytics



Integrated EHR systems deliver significant improvements across key revenue cycle metrics. Most practices see days in A/R drop while clean claim rates rise dramatically.

# Easier Compliance and Audit Readiness



#### Complete Documentation

Clinical notes, orders, and billing codes are linked for easy review.



#### Required Forms

Consent documents and patient acknowledgments are stored with encounters.



#### Audit Trails

System tracks who accessed records and when changes were made.



#### Automated Timelines

System enforces timing requirements for documentation and billing submission.



### Key Performance Indicators to Track



## Implementation Best Practices

#### Workflow Assessment

Map current processes before implementing new technology. Identify inefficiencies and bottlenecks in your revenue cycle.

#### Cross-Functional Team

Include clinical, administrative, and billing staff in planning. Each perspective is essential for successful integration.

#### Phased Approach

Implement features incrementally rather than all at once. Start with highest-impact integrations first.

#### Thorough Training

Invest in comprehensive staff education. The best system fails without proper user adoption.



### Cost-Benefit Analysis

35%

A/R Reduction

Average reduction in days in accounts receivable.

8%

Revenue Increase

Typical boost from better charge capture and reduced denials.

20%

Staff Efficiency

Average improvement in billing staff productivity.

12 mos

ROI Timeline

Typical period to recoup integration investment.



### Selecting the Right Integration Partner



#### Specialty-Specific

Choose solutions tailored to your practice type and billing requirements.

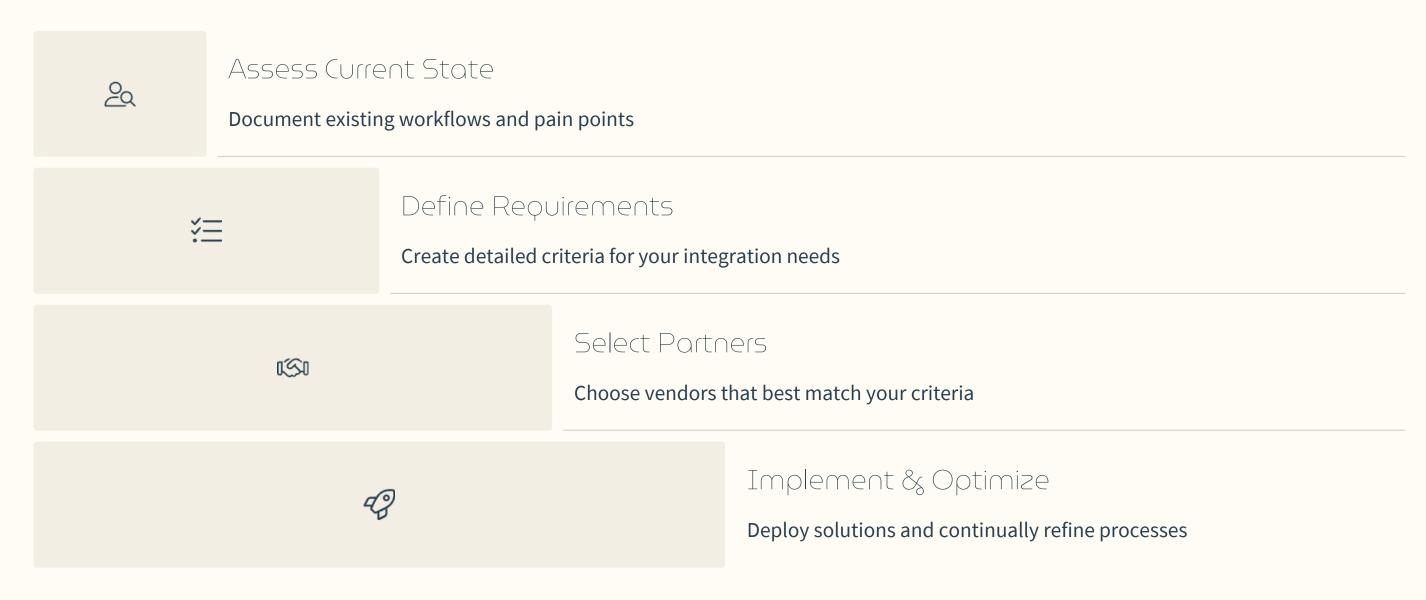
#### Accessibility

Look for mobile-friendly options that work across devices.

#### Support

Evaluate vendor's implementation assistance and ongoing technical help.

### Next Steps: Your Revenue Cycle Transformation



An integrated EHR is more than convenience—it's a strategic asset. Boost productivity, reduce errors, and accelerate payments with the right solution.

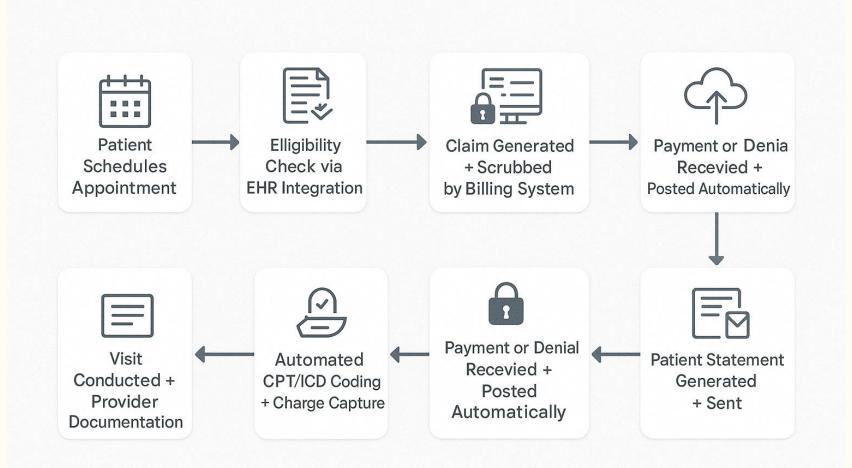
### Final Thoughts

An EHR that integrates smoothly with your billing system is more than a convenience—it's a strategic asset. It boosts productivity, reduces billing errors, and accelerates payment cycles. Whether you're a small practice or a multispecialty clinic, investing in a fully integrated system will pay dividends in both time and revenue.



### EHR + Billing Integration Workflow

This workflow diagram illustrates the \*\*HIPAA-compliant, end-to-end process\*\* of EHR and billing system integration in a modern healthcare setting. From the moment a patient schedules an appointment to the final posting of payments and generation of patient statements, each step is optimized for both \*\*efficiency and security\*\*. Key touchpoints—like eligibility verification, claim generation, and data posting—are safeguarded with encryption and access controls to protect PHI. When systems are seamlessly connected, practices can accelerate reimbursements, reduce administrative burden, and maintain full compliance with HIPAA standards.



#### **☑** Top EHR Platforms with Strong Billing Integrations (2025 Checklist)

Use this checklist when evaluating EHR systems or recommending one to providers:

EHR Platform	Key Billing Features	Specialty Support	Notes
Athenahealth	End-to-end RCM, claim scrubbing, automated eligibility, patient billing	Multi- specialty	Cloud-based; known for easy payer rules engine
AdvancedMD	Integrated scheduling, billing, ERA posting, KPI dashboards	Behavioral, Derm, PT	Great for mid-sized practices and specialty clinics
Kareo	Claims management, built-in billing dashboard, patient payments	Mental Health, Family	Intuitive interface for small practices
DrChrono	Coding automation, billing rule sets, revenue dashboards	Primary Care, Neuro	Mobile-first EHR with solid billing functionality
eClinicalWorks	Billing workflow automation, customizable reporting, integrated clearinghouse	Internal Med, Pediatrics	Popular with multi-location practices
NextGen	Integrated revenue cycle tools, claim analytics, eligibility verification	Multi- specialty	Strong analytics; used by enterprise and specialty clinics
Practice Fusion	Basic billing through partner integration (e.g., Kareo)	Solo & Small Practices	Great entry-level option for startups or solo providers
Cerner	Enterprise-level RCM integration, charge capture, payer contract management	Hospitals, Large Groups	Best for large health systems
Epic	Full revenue cycle suite with billing rules engine and automation	Hospitals, Multi-site	Industry standard for large academic and hospital networks