# Essential KPIs for Project Management Success

Discover the 12 critical KPIs that transform good project managers into great ones. These metrics will help you deliver exceptional results consistently.

## by Kimberly Wiethoff





# Why KPIs Matter



## **Drive Clarity**

KPIs provide objective data points to assess progress and performance.

## **Mitigate Risks**

Early identification of issues helps prevent project derailment.

### **Ensure Alignment** ollo

Metrics keep projects aligned with strategic organizational goals.

## **Enable Decisions**

Data-driven insights lead to better project management decisions.

# Schedule Variance (SV)

Schedule Variance (SV) is a metric for schedule performance on a project. It is used as a measure of the variance analysis that forms an element of the earned value management techniques. SV is the difference between the earned value (EV) and the planned value (PV) of a project. An alternative but less common classification of this technique is earned schedule management or analysis. A positive value is a favorable condition, while a negative value is unfavorable.

### What It Measures

Whether your project is ahead of or behind schedule based on earned value principles.

## How To Calculate

SV = Earned Value (EV) – Planned Value (PV)

### Warning Signs

Negative SV values indicate schedule delays requiring immediate attention.

## Project Phoenix Status Report: Q3 2024



## Cost Performance Index (CPI)

Cost performance refers to a key indicator that measures how effectively a project or business utilizes its resources to deliver value. It is defined as the ratio of the actual cost of a product or service to its planned or budgeted cost, helping to assess the efficiency and effectiveness of resource management in achieving project objectives.

### Definition

CPI measures cost efficiency by comparing earned value to actual costs spent.

It reveals whether you're getting good value for money spent on the project.

### Formula

CPI = Earned Value (EV) / Actual Cost (AC)

A CPI below 1.0 indicates the project is over budget.

### Planned oot Milestiones



## Planned vs. Actual Progress

**Planned Progress: This** represents the anticipated progress based on the original project plan. It is calculated using the planned weightage and SI Milestone % assigned to tasks scheduled for a specific period. Actual Progress: This reflects the actual work completed during a given period.

**Requirements Phase** Planned: 2 weeks | Actual: 2.5 weeks 2 **Design** Phase Planned: 3 weeks | Actual: 4 weeks 3 **Development Phase** Planned: 8 weeks | Actual: 10 weeks 4 **Testing Phase** Planned: 3 weeks | Actual: 3 weeks



## **Scope Changes**

Tracking scope change requests provides critical insight into project stability and potential risks. Our project experienced significant fluctuation in change requests during the first half of the year.



The peak in April (12 requests) signals a critical intervention point where project scope was at risk of significant drift. Successful scope management measures implemented in May reduced change requests by 42%, bringing the project back toward stability.

### May



## **Resource Utilization**

Resource utilization is a metric that measures the management and optimization of resources over time. Its main objective is to help organizations achieve maximum efficiency and productivity while completing a project.



Current utilization: 87%

Target: 80-90%



Current utilization: 65% Target: 75-85%

**QA** Team

Target: 70-80%

### Current utilization: 45%



# **On-Time Task Completion Rate**

Task Completion Rate (TCR) measures the percentage of tasks finished within a set timeframe. It's a simple way to evaluate productivity and efficiency. For example, completing 40 out of 50 tasks in a sprint means an 80% TCR.

73%

85%

**Current Rate** 

Of tasks completed by deadline

**Target Rate** Industry benchmark



## **Best Month**

March performance

# **Budget Variance**

Budget variance is the difference between budgeted and actual financial results. It helps organizations assess financial performance, identify overspending or underspending, and improve cost management through variance analysis.



### Record learnings for future project planning

### Revise forecasts and implement corrective actions

## **Risk Mitigation Effectiveness**

Risk mitigation is the action you take to reduce threats and ensure resiliency. When you mitigate risk, you are taking steps to reduce adverse effects. It is important to remember that mitigating risk is not just about fixing vulnerabilities—it's also about reducing the impact of any potential threat.



## **Issue Resolution Time**

Time to

**Resolution encapsulates** the total time taken to address and resolve a customer's issue or a system malfunction from the moment it is reported until the problem is completely resolved. This metric is essential in evaluating the performance and efficiency of an IT support team.



A structured four-step approach to resolve issues efficiently, with defined timeframes for each stage from identification to verification.

Confirm resolution with stakeholders

## Customer Satisfaction Score (CSAT)

CSAT measures client happiness with project delivery and requires regular assessment, prompt response to feedback, and pattern monitoring for continuous improvement.







### **Measure Regularly**

Conduct surveys at key project milestones and after delivery.

## Act on Feedback

Address concerns quickly to improve satisfaction scores.

**Track Trends** multiple projects.

### Monitor satisfaction patterns across

# **Team Velocity**

Team velocity measures the amount of work completed during a sprint, providing crucial insights into productivity trends and helping forecast future delivery timelines.



Tracking velocity helps teams identify bottlenecks, optimize workflows, and improve sprint planning accuracy. Consistent velocity indicates a stable, well-functioning team, while significant fluctuations may signal underlying process issues requiring attention.

For maximum effectiveness, measure velocity over multiple sprints to establish reliable patterns, rather than focusing on individual sprint performance.



## Return on Investment (ROI)

ROI quantifies project value by comparing financial benefits to costs, expressed as a percentage to demonstrate business impact.



 $\overline{\bigtriangledown}$ 

Calculate Investment

Total all project costs, including labor, materials, and overhead.

## Measure Returns

Quantify financial benefits and cost savings from the project.

## **Compute ROI**

ROI = (Net Benefit / Project Cost) × 100

### **Report Results**

Share ROI metrics with stakeholders to demonstrate value.





# Key Takeaways

Select Relevant **KPIs** 

Choose metrics that align with your project goals and organizational strategy.

Measure Consistently

Track KPIs regularly throughout the project lifecycle for meaningful trends.

### Act on Insights

Use KPI data to make informed decisions and course corrections.

## Communicate Results

- Share KPI insights with
- stakeholders to build
- trust and transparency.

# **Final Thoughts**

Project KPIs are more than just numbers—they're tools for decisionmaking, early warning indicators, and communication vehicles with stakeholders. By tracking the right KPIs at the right time, project managers can transform chaos into clarity and ensure that every project delivers value, not just deliverables.

